COMING AUGUST 2016

Reaching more than **2,700 multifamily communities** that represent over **450,000 units** and over **300 commercial properties**



INTRODUCING METRO ATLANTA THE REAL ESTATE RESOURCE GUIDE



The most comprehensive resource tool available to the multifamily and commercial real estate industries within the 18-county Metro Atlanta area.

Metro Atlanta THE REAL ESTATE RESOURCE GUIDE

The *2016-2017 The Real Estate Resource Guide* is solely published annually by PubMan, Inc. (PMI). PMI has teamed up with Databank, Inc., Atlanta's longest running and most respected real estate research firms with close to 50 years of experience in collecting pertinent real estate information. They are the leading source for brokers, appraisers, owners, lenders, attorneys and other business-related professionals in the real estate market. Databank maintains one of the largest commercial database on real estate in Metro Atlanta.

WHAT YOU GET

- Maximum Reach This Guide will be sent directly to over 2,700 multifamily communities and over 300 management companies in the 18-county Metro Atlanta area.
- New Expanded listings The apartment community listing will include important information such as apartment community name, contact information, number of units, year constructed, unit types, and management company name and phone number.
- Listings by Zip Code The communities will be listed by zip code giving you the ability to focus your marketing efforts to specific, targeted areas within the 18-county metro Atlanta.
- **Commercial Property listings** Market your business to hundreds of selected retail, commercial, and industrial properties within the same publication.
- **Market Outlook** Firsthand knowledge and valuable information pertaining to current market conditions, trends and future forecasts of the Metro Atlanta real estate market.
- **Vendor Guide** Vendor listings will include vendor company name, contact information, email and website.
- Interactive Online Directory Easy access to the online directory with customized search options to sort all information
 to enhance your specific marketing needs.



SEARCH BY: Name, Zip, Units, Year, Type, etc.

XYZ Apartment Community (300 Units) 5111 Easy Street, NW Atlanta, Georgia 30318 (404) 521-9230 Year Constructed: 2000 Unit Types: one, two, three bedrooms Management Company Name: ABC Management Management Company Phone Number: (404) 123-4567

ALSO AVAILABLE

 Additional Marketing Opportunities – Being a part of this publication, you will have direct access to Databank's weekly report and expanded database of all Metro Atlanta properties at a discounted rate. See following page for this and other additional marketing services offered to advertisers.

HOW WE DO IT

Over 3,800 copies will be printed and will complement an interactive online directory ensuring you will have accurate, timely information.

By advertising your product and/or service, you will have direct access to the key decision makers that have the capability to purchase your products and/or services. *The Real Estate Resource Guide* is designed in a user-friendly format with highly sought after information at your fingertips.

ABOUT US

PubMan, Inc. has over 36 years of multifamily publishing experience working with hundreds of vendors helping them successfully deliver their advertising message to Metro Atlanta's owners, managers and apartment communities. We were the publisher for the Atlanta Apartment Association during this time period.

With our proven track record, we now have the capability to broaden that market and open it up to more than 300 management companies reaching in access of over 2,700 multifamily communities and hundreds of commercial real estate properties throughout the 18-county Metro Atlanta area.

> For more information, contact Brian Botkin at: Office: (404) 255-5603, ext. 3 Email: bbotkin@pubman.net or visit www.metroatlantarealestateresource.com

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Eighth Page	\$350
Listings (includes copy of printed & online guide and 2 listings)	\$250

MECHANICAL SPECIFICATIONS

Size	Width x Height
Full Page Non-Bleed Trim Bleed (Trim size; add) 1/4 bleed allowance)	7'' × 9 ⁵ /8'' 8 ³ /8'' × 10 ⁷ /8'' 8 ⁵ /8'' × 11 ¹ /8''
Half Page (Vertical)	3 ³ /8 ^{''} x 9 ⁵ /8 ^{''}
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Quarter Page	3 ³ / ₈ '' x 4 ¹ / ₂ ''
Eight Page	3 ³ /8'' x 2 ¹ /4

DATABANK MARKETING OPPORTUNITIES

Weekly Reports from Databank – Be the first business to find out who has bought or sold communities and who has changed management companies within the industry. This will give you the competitive edge to your competition. It will also include land sales for new construction of apartments with owner contact information.

By being a part of the *Metro Atlanta Real Estate Resource Guide*, you will receive 3 weeks of these informative reports at **no cost**. If you wish to continue receiving the Databank weekly reports, you will receive a **25% discount** off of the normal rate of \$145 per month to \$108.75.

Databank, Inc. since 1970 (now in its 46th year of operation) and to present day continues to be Metro Atlanta's premier and longest-running provider of commercial real estate information.

The **locally-based** firm specializes in **accurate and complete** owner and technical data for apartments, office buildings, shopping centers, industrial buildings, small retail-franchise buildings, hotels-motels, mini storage facilities, land sites and much more.

Databank provides its important data in printed weekly reports as well as electronic formats (on-line website, Excel files, and other technical vehicles).

Databank helps in determining trends and providing projections for a wide variety of clients. These include local-state-national governments and local-state-national real estate brokerage firms/lenders/appraisers/planners/ analysts/news agencies and many others. Each and every day, Databank's experienced staff members exhaustingly examine detailed public records, news reports, and other documents in keeping current its intensive databases.

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ADDRESS: 9 GR	EENWAY PLAZA	8200 JONES	BRANCH DR	5909 PEACHT	REE DUNWOODY RD
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CITY ST ZIP: HOU	STON TX 77046	MCLEAN	VA 22102	ATLANTA	GA 30328
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LOAN:	39718000	ATTORNEY		ł	
PURCHASE NOTE:	0	PHONE:	(212) 885-5000		
DOWNPAYMENT: EQUITY:	13532000				

Databank has been quoted in such established and respected news sources as *The Wall Street Journal*, *New York Times*, CNN Television, *Atlanta Journal-Constitution*, *Atlanta Business Chronicle*, WSB Radio and TV, and many others.

For further information on this and other wonderful offers, please contact Databank (D.A. Coffee) at (404) 872-8880 or (770) 769-8227.

EXAMPLE OF SEARCHABLE ONLINE DIRECTORY

Double Click any Dark Blue Field for more detail - click on any field to sort list by that option

Property	Address	City St Zip	Zip	Phone	Units	Built	Studio	1 BR	2 BR	3 BR	4 BR	Mgt Company
ARBORS OF N DECA	3773 N DECATUR F	RE DECATUR GA	30032	(404) 292-3224	164	1967			⊻			SHARP INVESTMENTS
ARBORS@SANDY S	PR, 6940 ROSWELL RD	N ATLANTA GA	30328	(770) 396-1222	150	1968						MORRIS- RAPER
ARCADIA DOWNS	2905 SPRINGDALE	R ATLANTA GA	30315	(404) 767-6300	56	1971			₽	☑		J AND E ENTERPRISES
ARCHER HGT5(REN	OV. 2221 PERRY BLVD	N\ ATLANTA Ga	30318		111	1965						COPPEDGE & CO
ARDMORE TRACE/	ARI 301;3 ARDMORE C	CIF ATLANTA GA	30309	(404) 459-6100	34	1946						
ARGONNE FOREST	868 WILLIAMS ROA	AE NORCROSS GA	30093	(770) 923-8655	52	1983						HOMART MANAGEMENT
ARGONNE VILLAGE	706 ARGONNE AVE	ATLANTA GA	30308	(404) 872-1315	100	1965						INTOWN PROPERTIES
ARIUM TRELLIS	15 BRASSELER BLV	D SAVANNAH GA	31419	(912) 330-2594	264	2009						
ARIZONA LOFTS	195 ARIZONA AVE	N ATLANTA GA	30307		115	1945						

EXAMPLE OF WEEKLY REPORTS

Vendor Resource Categories

As an advertiser in the *The Real Estate Resource Guide*, you will receive two complimentary category listings in the Vendor Guide section. Please review list below and check which two categories you prefer. Additional categories can be purchased for \$25 per additional listing. If there is not a category below that matches your company's specialty, please contact us and we can create one for your company.

There will also be a digital, on-line version of *The Real Estate Resource Guide*. Management Companies can use this version throughout the year to find your company when needing a specific product and/or service. We will also cross-reference your listing(s) to the page number your ad appears in the Vendor Guide section.

Two free category listings are included when you purchase any size ad in *The Real Estate Resource Guide*. Additional category listings can be purchased for \$25 per listing.

Complimentary Category Listings (Two listings per advertiser)

Additional Category Listings (\$25 per additional listing)

- □ 3D Floorplans
- Access Control Systems
- Accounting Services
- □ Activities & Resident Programs
- Advertising Media
- After School Programs
- Air Duct Cleaning
- Air Freshener Services
- Alarm Systems
- Ancillary Income
- Animal Removal/Relocation
- Answering Services
- Apartment Directories
- Apartment Information Service
- Apartment Referral Services
- Apartment Turnkey Services
- Apparel/Uniforms
- □ Appliance Parts
- Appliance Leasing
- $\hfill\square$ Appliance Repairs
- Appliance Sales
- Architectural Services
- Asphalt & Asphalt Products
- Asphalt Paving
- Awnings
- Backflow Preventers
- Backflow Testing & Replacement
- Balloons

- Banks
- Banners & Flags
- Barbecue Grills/Smokers
- Basketball Court & Equipment
- Bathtub Refinishing & Resurfacing
- Batteries
- Broadband Services
- Building Materials/Hardware
- Business Forms
- Cabinet Manufacturer
- Cabinet Refinishing & Replacing
- Cabinetry
- Cable Television
- Car Wash Equipment
- □ Carpentry
- Carpet Removal, Restoration & Repair
- Carpet Cleaning
- Carpet Sales
- Catering
- CCTV/Camera Systems
- Chemical Equipment & Supplies
- Chimney Cleaning & Repair
- Cleaning Contractors
- □ Cleaning Equipment & Supplies
- □ Closets/Organizers
- Code Compliance Inspections
- □ Coffee Service

Collections

- Communication Services
- Community Websites
- Computer Consultants
- Computer Software Sales
- Concierge Services
- Concrete Cleaning
- Concrete Contractors
- Concrete Leveling-Grinding
- Concrete Repair & Restoration
- Construction Companies
- Construction Consultants
- □ Contracting General
- Copiers & Fax Machines
- Corporate Housing
- □ Cost Segregation Studies
- Countertops
- Courier Services
- Credit Card Processing/ Merchant Services
- Credit Checking
- Credit Reporting Agencies
- □ Crime Scene Clean-Up/Trauma
- Criminal History Records
- Decking Materials
- Demolition
- Disaster Restoration
- Dispossessory Services/Evictions

- Document Management
- Dog Park Equipment & Installation
- Doors
- 🗅 Drainage
- Dry Cleaning Locker Service
- Dryer Vent Cleaning
- Drywall Contractors
- Duct Cleaning
- Electrical Services

Employee Benefits

Screening

- □ Elevator Service/Installation
- Emergency Communications

□ Employment & Personnel

Energy Management Consulting

□ Financial Services/Investments

Employment Agencies

Engineering Consultants

Entertainment Services

Environmental Services

Equipment Rental

□ Fire Alarm Services

Event Planning

Fence Repairs

□ Fence Sales

□ Financing

□ Fire Alarms

□ Engineering Services

Vendor Resource Categories - continued

Paving Contractors

Payment Services

Personnel – Recruiting

Pet Waste Pickup & Disposal

Photographic Documentation

Photography - Real Estate

Picnic Tables/Park Benches

Playground Equipment Sales

Playground Equipment Repair

Payroll Services

Permitting

Pest Control

Photography

Pine Straw

& Installation

Portable Toilets

Printers

Plumbing Contractors

Plumbing Fixtures & Parts

Pressure Cleaning/Washing

□ Procurement/Purchasing

Property Management Software

Property Management Systems

Radon Measurement & Mitigation

Professional Speaker

Promotional Products

Property Protection

Publications

Property Tax Analysts

Real Estate Brokers

& Acquisitions

Recycling

Refrigerants

Restaurants

Retaining Walls

Risk Management

Roofing Contractors

Safes & Safe Servicing

Roofing Materials

Roof Cleaning

Screens

Sealcoating

Security Patrol

□ Real Estate Development

Real Estate Inspections

Real Estate Tax Consultants

Rent Guarantee Products

Reputation Management

Restoration & Renovation

Retirement Consultants

Revenue Management Software

□ SAAS (Software as a Service)

Security Deposit Alternatives

□ Satellite Dish Installation/Removal

Resident Retention

Resident Screening

Security Systems

Shopping Services

Siding Contractors

Sewer & Drain Maintenance

□ Stone Installers & Distributors

Swimming Pool Contractors

Swimming Pool Equipment

Swimming Pool Maintenance

Tanning Equipment & Supplies

□ Self Defense

Siding Sales

Social Media

□ Steel Fabrication

□ Signage

□ Storage

Stucco

Surveys

& Supplies

& Repair

Tax Consultants

& Supplies

& Repair

Tile Repair

Tennis Programs

Towing Services

Trash Chutes

Tree Services

Utility Companies

Utility Management

Valet Trash Removal

Video Streaming

Visual As-Builts

Textile Restoration

Telecommunications

Tennis Court Contractors

Tennis Court Equipment

Tennis Court Maintenance

Tennis Court Resurfacing

Training & Development

□ Transportation Services

Utility Consultants & Contracting

□ Utility Metering/Submetering

Vehicle Purchase and Removal

Vendor Compliance Service

Waste Disposal Equipment

Waste Removal Consulting

Water Damage Restoration

Waterproofing Contractors

Web Design/Development

Water Heaters & Boilers

Waste Disposal Systems

Waste Removal Services

Water Conservation

Window Treatments

Welding

Windows

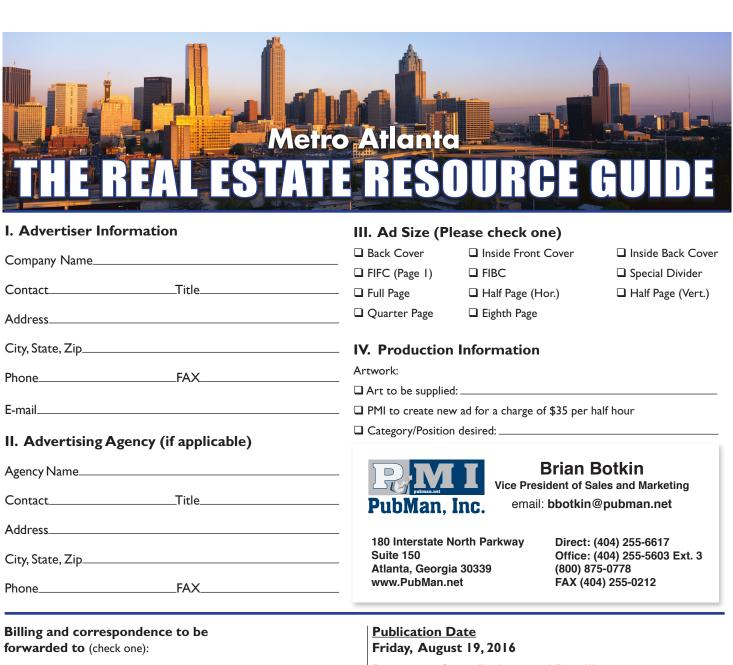
- □ Fire Damage Restoration
- Fire Extinguishers
- □ Fire Hydrants
- Fire Sprinklers
- Fireplaces
- Fitness Consultants
- Fitness Equipment
- Fitness Equipment Repair
- Flooring
- Flooring Stripping, Waxing & Grout Cleaning
- Florist
- Food Vending
- Foundation Settlement/ Structural Repair
- □ Fountains Decorative
- Framing
- Furniture Outdoor, Pool & Patio
- Furniture Rental
- Furniture Sales
- $\hfill\square$ Garage Doors
- \square Gates
- Gift Baskets
- Gifts (Welcome & Renewal)
- Glass & Mirror Products
- □ Golf Cart Sales, Service & Leasing
- Grading
- Graphic Design
- Gutter Cleaning & Screen Installation
- Gutters, Downspouts & Flashings
- Handyman Services
- Hardscapes
- Health Massage Therapy
- Health & Wellness
- Home Theater Systems
- HR Services
- Human Directionals
- HVAC Contractors
- □ HVAC Parts & Supplies
- HVAC Security Cages
- □ Inspection Report Management
- Insulation Contractors
- □ Insurance Consultants
- □ Insurance Employee Group Benefits
- Insurance Individual Health
- □ Insurance Life/Long-Term Care
- □ Insurance Property
- □ Insurance Rental
- □ Insurance Adjusters
- □ Interior Design/Decorators
- □ Interior Plant Services
- Internet Business Consulting & Web Design
- Internet High Speed Services & Access

- Iron Repair & Fabrication
- Irrigation
- IT Consulting
- □ Key Control Systems
- Lake Management
- Land Planning/Surveying
- Landscape Architects
- Landscape Contractors
- Landscape Designers
- Landscape Materials
- Laundry Equipment & Supplies
- Laundry Services
- Lawn Maintenance
- Leasing Services
- Legal Services
- Lighting Emergency Lights/
- Exit Lights
- Lighting Maintenance & Repair
- Lighting Fixtures & Supplies
- Lightning Protection
- Locks
- Locksmiths
- Maid Services
- Mailboxes
- □ Mailing Service & Fulfillment
- Maintenance (Commercial & Residential)
- Maintenance Equipment Sales & Service
- Maintenance Supplies
- Management Consultants
- □ Marble Refinishing &
- Maintenance Marketing Services
- Marketing Schuces
 Masonry Construction
- Masonly construction
 Medical Services General
- Medical Services de
 Medical-Chiropractic
- Metal Refinishing & Maintenance
- □ Mold & Restoration Assessment
- Mold & Restoration
 Mold Remediation
- □ Mortgage Bankers
- Moving Residential & Commercial
- Moving Supplies/Boxes
- Multifamily Market Research & Analysis
- □ Natural Gas Supplier
- □ Newsletter Service
- Odor Remediation
- Office Equipment & Supplies
- Online Service Provider Locator
- Outdoor Advertising
 Outdoor Furniture Delivery & Installation

Paints & Stains

Parking Services

Painting Contractors



□ Advertiser □ Agency

If billing address is different than address above, please specify here:

All rates are **NET** and contracts are due by **Friday**, **June 17, 2016**. All advertising payments should be sent to the PMI office, 180 Interstate North Pkwy., Suite 150, Atlanta, GA 30339, (404) 255-5603 ext. 4.

Please make checks payable to PubMan, Inc.

If an advertiser is billed through an ad agency, and the agency defaults in payment, the advertiser becomes liable for the full amount. For companies using ad agencies, ads placed in the **The Real Estate Resouce Guide** are noncommissionable bookings. There will be a \$30 service charge for returned checks.

Publisher shall print Advertiser's art and graphics as submitted by Advertiser. Publisher reserves the right to approve in its sole discretion any advertisement submitted by advertiser. Advertiser agrees to indemnify and hold harmless Publisher for the contents of any advertisement printed. Payments, Cancellations, and Deadlines

All advertisers must complete this advertising contract. It is mandatory that this contract be signed by an authorized representative of the company requesting advertising. Your cooperation is appreciated. All rates are **NET**. All signed advertising contracts and payments must be received in the PMI office by **Friday**, **June 17**, 2016.

Make your checks payable to **PubMan, Inc.**

All ads are due by Friday, July 8, 2016.

The undersigned represent and warrant that they have the authority to enter into this contract and hereby agree to the terms set forth above.

Signature of Advertiser or Agency Contact

Date

Please return this signed contract and advertising payment to: PubMan, Inc., 180 Interstate North Pkwy., Suite 150, Atlanta, GA 30339; (404) 255-5603 ext. 4, FAX (404) 255-0212.